



Attachment Styles and Mate-Retention: Exploring the Mediating Role of Relationship Satisfaction

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This study investigated whether relationship satisfaction mediates the association between attachment styles and mate-retention strategies. Four-hundred and twenty individuals in a heterosexual committed relationship participated in this study (79.7% women; $M_{\text{age}} = 23.22$, $SD_{\text{age}} = 8.07$). Participants completed questionnaires assessing attachment styles, relationship satisfaction, and mate-retention strategies. The results replicated previous findings by showing that insecure attachment is positively associated with benefit-provisioning and cost-inflicting mate-retention strategies and extended previous research by showing that relationship satisfaction mediates these associations. The present findings confirm evolutionary predictions on romantic relationships that relationship satisfaction may serve as a monitor determining how individuals act to preserve their relationships.

Public Significance Statement

This study found that, although individuals who are insecurely attached tend to feel unhappy with their relationship, they still attempt to retain their partners. However, insecurely attached individuals do this by using negative strategies, while minimizing the display of positive ones. These findings suggest that reducing attachment anxiety and avoidance could increase relationship satisfaction and as a result, prevent the use of negative strategies in the relationship.

Keywords: mate retention, attachment styles, relationship satisfaction

Long-term romantic relationships are a central part of people's lives with benefits such as emotional and social support. However, relationships are threatened by incompatibility and arguments

with the partner, as well as infidelity, which often results in relationship termination (Bravo et al., 2017). Having faced such threats recurrently in the evolutionary past, humans have developed mate-

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retention strategies to safeguard their relationships (Buss, 1988). Mate-retention strategies may be grounded in feelings of insecurity and, as such, activated by cues to infidelity or may be due to desiring increased partner's commitment (Campbell & Ellis, 2005). Given that attachment styles guide an interpersonal orientation in close relationships (Hazan & Shaver, 1987), attachment styles have been found to play a role in partner retention (Barbaro et al., 2016, 2019).

However, there is limited research addressing the link between attachment styles and mate-retention strategies. Recent evidence found that perceived risk of infidelity mediates the association between attachment anxiety and cost-inflicting mate retention (Barbaro et al., 2019), whereas aggressive and nonassertive communication styles mediate the association between attachment styles and jealousy induction (Wegner et al., 2018). These findings suggest that attachment styles influence the frequency of mate retention by influencing multiple relationship domains. Given that anxiously and avoidantly attached individuals tend to be less satisfied with their relationships and that relationship satisfaction, as a mechanism that monitors relationship quality (Conroy-Beam et al., 2015), might influence the investment into a relationship, relationship satisfaction could be a potential mediator of the association between attachment styles and mate retention. However, this potential indirect pathway has not been examined in previous research. Therefore, in this study, we further explore the link between attachment styles and mate-retention strategies and build on previous research by examining the potential mediating role of relationship satisfaction.

Attachment Style and Relationship Satisfaction

Attachment theory postulates that children develop working models in interactions with their parents that serve to guide their perception of the social world and manage their interpersonal relationships throughout life (Hazan & Shaver, 1987). Ainsworth et al. (2015) identified three attachment styles based on the infants reactions to distress: (1) anxious/ambivalent: demonstrate anger and protest toward their primary caregiver; (2) avoidant: avoid their caregiver and show detachment; and (3) secure: use their caregiver as a source of support. The first two are commonly classified as insecure

attachment. An individual's attachment extends from their relationship with their primary caregiver, affecting subsequent meaningful relationships in their life (Ainsworth et al., 2015; Bowlby, 1980). Based on this theory, anxious individuals tend to fear rejection and abandonment, and to be vigilant for signs of disinterest or betrayal (Ainsworth et al., 2015; Bowlby, 1980). As such, highly anxious individuals tend to distrust their partners, anticipate partner infidelity, and be more jealous (Toplu-Demirtaş et al., 2020). In turn, avoidant individuals tend to express their need for comfort by isolating themselves, have low expectations for their partners, are unlikely to act with aggression (Fournier et al., 2011), are less committed to their partners, invest less in their romantic relationships, and are less responsive to their partner's needs (Wardecker et al., 2016).

Simpson (1990) conducted a longitudinal study with 144 dating couples to investigate the influence of attachment styles on relationship satisfaction and emotions. In the first part of the study, participants answered to measures of their level of trust, interdependence, commitment, emotions experienced in the relationship, and relationship satisfaction. Six months later, participants were contacted via telephone and asked whether they were still dating and the level of distress of those who had dissolved the relationship. Results from the first phase indicated that participants who scored higher on secure attachment reported higher relationship satisfaction, while participants who scored higher on avoidant attachment reported lower satisfaction. Regarding anxious attachment, there was a negative association with relationship satisfaction for men only. In the follow-up, 36.36% of the couples were no longer dating and male participants who scored higher on avoidant attachment experienced less distress following the end of the relationship.

The negative association between insecure attachment styles (anxious and avoidant) with relationship satisfaction has been corroborated in meta-analyses (Candel & Turliuc, 2019; Hadden et al., 2014; Li & Chan, 2012). Two of these meta-analyses found that the link between avoidant attachment and relationship satisfaction was stronger than the link between anxious attachment and satisfaction (Candel & Turliuc, 2019; Li & Chan, 2012). Moreover, in the most recent meta-analysis, Candel and Turliuc (2019) noted that this link between anxious attachment and relationship satisfaction was stronger for married individuals, and the link between

avoidance and satisfaction was weaker in older participants and those in longer relationships.

Attachment Style and Mate Retention Strategies

Mate-retention strategies serve to reduce the risk of partner infidelity and relationship dissolution (Buss, 1988). These are divided into cost-inflicting strategies that function by inflicting costs on a partner or on the relationship, and benefit-provisioning strategies that enhance partner's relationship satisfaction (Buss et al., 2008). Cost-inflicting strategies may involve tactics from monitoring the partner's steps to violence toward a rival. In turn, benefit-provisioning strategies involve more desirable behaviors such as complimenting the partner or appearance enhancement to please the partner.

Multiple variables are associated with mate-retention strategies. For example, individuals with more attractive partners (Nascimento & Little, 2019) and lower self-esteem (Holden et al., 2014) tend to engage more often in cost-inflicting mate retention. Mate-retention strategies may also be a reaction to threats of abandonment and separation (Fournier et al., 2011). For example, Barbaro et al. (2016) observed that anxious individuals report more jealousy and adopt mate retention strategies to address the risk of infidelity, while avoidant individuals adopt mate retention strategies less frequently, which can be understood by their partner as giving less attention. Further evidence found that anxiously attached individuals tend to engage in both cost-inflicting and benefit-provisioning strategies to retain their partners (Barbaro et al., 2019). On the other hand, avoidant individuals tend to engage less often in both types of mate-retention strategies. However, a recent study only partially confirmed previous results as the positive association between anxious attachment and benefit-provisioning strategies did not replicate (Altgelt & Meltzer, 2021). Therefore, further investigation of the association between attachment styles and mate-retention strategies is necessary.

Relationship Satisfaction and Mate Retention Strategies

Some relationships will provide more benefits than others and so we can expect mechanisms that allow individuals to weight up the benefits against the costs associated with a relationship (Shackelford & Buss, 1997). Consistent with this view, relationship satisfaction may be an evolved psychological

mechanism that tracks the costs and benefits of a romantic relationship (Conroy-Beam et al., 2015). Indeed, individuals that are happier with their relationships tend to be more committed to (Webster et al., 2015), invest more in their relationships (Conroy-Beam et al., 2015), risk more from losing their partners (Shackelford & Buss, 2000), and are less likely to end their relationship (Balsam et al., 2017). Therefore, higher relationship satisfaction should be associated with higher efforts to retain a partner, whereas relationship dissatisfaction would motivate an individual to change the current relationship or find a more advantageous one.

Although few studies explored the link between relationship satisfaction and mate retention specifically, a recent study (Conroy-Beam et al., 2016) observed that individuals who had lower mate value than their partner and their partner had higher mate value in comparison to alternative mates, were more satisfied with their relationship and more likely to perform mate retention behaviors. Adding to this, previous evidence suggests that individuals who are less satisfied with their relationship tend to invest less in the relationship and are more likely to commit infidelity (Lacker et al., 2020), further supporting the assumption that relationship satisfaction monitors costs and benefits of relationships.

Relationship Satisfaction as a Mediator of the Association Between Attachment Styles and Mate-Retention Strategies

Insecure (i.e., anxious and avoidant) individuals tend to endorse negative beliefs about their relationships (Stackert & Bursik, 2003) and be less satisfied with it (Candel & Turliuc, 2019). Highly anxious individuals tend to distrust their partners, anticipate partner infidelity, and be more jealous (Toplu-Demirtaş et al., 2020), whereas highly avoidant individuals are less committed to their partners, invest less in their romantic relationships, and are less responsive to their partner's needs (Wardecker et al., 2016).

Consistent with previous research (e.g., Barbaro et al., 2019), we anticipate that anxious attachment will be positively associated with cost-inflicting and benefit-provisioning strategies, whereas avoidant attachment will be negatively associated with both types of mate-retention strategies. Because relationship satisfaction, which is associated with insecure attachment (Candel & Turliuc, 2019) is hypothesized to be a mechanism that monitors the

quality of a relationship and as such, predicts investment in the relationship (e.g., efforts to retain a desired mate; Conroy-Beam et al., 2016), we hypothesize that relationship satisfaction mediates the association between attachment insecurity and mate retention. We did not create any hypotheses regarding secure attachment as previous studies have found this attachment dimension to be uncorrelated with mate-retention strategies (see Altgelt & Meltzer, 2021; Barbaro et al., 2018).

Method

Procedure

Participants were recruited through the Research Participation Scheme from the Department of Psychology, University of Bath, social media (e.g., Facebook), and research advertising websites. The study took place online on Qualtrics. Participants initially read the information sheet, and after giving their informed consent, they completed self-report questionnaires detailed below. Participants were then redirected to a debriefing page, with a more detailed description of the study.

Participants

We recruited 420 individuals in committed heterosexual relationships, aged between 16 and 77 years ($M = 23.22$, $SD = 8.07$), 79.7% female, 44.7% were in a relationship for less than a year (40.4% in a relationship for less than 5 years and 14.9% for over 5 years). Participants were either in a relationship or engaged (83.1%) or married or cohabiting (16.9%). Participants were North American (49.5%), European (27.9%), Asian (11.7%), Latin American (9.7%), and African or Middle Eastern (1.2%). A sensitivity analysis using G*Power 3.1 (Faul et al., 2009) revealed that our sample size of 420 participants would be sufficient to detect a small-to-medium effect size of $r = .14$ with a power of .80 (Cohen, 1992).

Materials

Mate Retention Inventory (Short-Form) – MRI-SF (Buss et al., 2008)

The MRI-SF measures two broad categories of mate retention: *cost-inflicting strategies* (22 items; e.g., “snooped through my partners personal belongings”) and *benefit-provisioning strategies* (16 items; e.g., “displayed greater affection for my

partner”). Participants indicate how often they performed each behavior within the past year, using a scale varying from 0 (*never*) to 3 (*often performed this act*). We calculated composite scores for cost-inflicting ($\alpha = .88$) and benefit-provisioning ($\alpha = .83$) strategies.

Couples Satisfaction Index (Funk & Rogge, 2007)

Participants indicate to what extent each of the items represent how they feel in their relationship (16 items; e.g., “I still feel a strong connection with my partner”). The statements are answered on a 6-point Likert Scale (0 = *not true at all* to 5 = *completely true*), except question one, which was answered on a 7-point Likert Scale (0 = *extremely unhappy* to 6 = *perfect; Please indicate the degree of happiness, all things considered, of your relationship*). We calculated a composite score of relationship satisfaction ($\alpha = .94$).

Adult Attachment Scale (Collins & Read, 1990)

The scale evaluates three different dimensions: (a) *secure* (five items; e.g., “I am comfortable depending on others”); (b) *avoidant* (seven items; e.g., “I find it difficult to trust others completely”); and (c) *anxiety* (seven items; e.g., “I often worry my partner will not want to stay with me”). Participants answered these items using a 5-point scale varying from 1 = *not at all characteristic of me* to 5 = *very characteristic of me*. We calculated composite scores for the dimensions secure ($\alpha = .70$), avoidant ($\alpha = .70$), and anxious ($\alpha = .84$).

Results

Data Analysis

Descriptive statistics and Pearson correlations were calculated using SPSS Version 26. Next, the PROCESS macro for SPSS (Hayes, 2013, Model 4) was applied to examine the mediating effect of relationship satisfaction on the association between attachment styles and mate-retention strategies. Avoidant and anxious attachment styles were entered as independent variables, whereas relationship satisfaction was entered as the mediator, and cost-inflicting and benefit-provisioning strategies were entered as dependent variables in the model. The model controlled for age, sex (dummy coded, 0 = male, 1 = female), nationality (dummy coded, 0 = North American, 1 = Other), relationship status (dummy coded, 0 = in a relationship, 1 = married),

and relationship length. All continuous variables were standardized before the analysis. Mediation analysis were tested with 5,000 bootstrap iterations to compute the 95% confidence intervals (CIs). The criterion for mediation was the presence of a significant indirect effect (Rucker et al., 2011).

Correlation Analysis

Preliminary correlations were calculated between mate retention strategies, attachment styles, and relationship satisfaction, controlling for age, sex, nationality, relationship status, and relationship length. As displayed in Table 1 benefit-provisioning mate-retention strategies were positively correlated with relationship satisfaction ($r = .24, p < .001$) and anxious attachment ($r = .15, p < .001$), and negatively correlated with avoidant attachment ($r = -.11, p = .01$). In turn, cost-inflicting mate retention strategies were negatively correlated with relationship satisfaction ($r = -.27, p < .001$), and positively correlated with anxious ($r = .28, p < .001$) and avoidant attachment ($r = .10, p = .03$).

Mediation Analysis

Benefit-Provisioning Strategies

The model explained approximately 18% of variance in benefit-provisioning strategies ($R^2 = .18, F(8, 400) = 11.02, p < .001$). A positive direct effect of anxious attachment and a negative direct effect of avoidant attachment on benefit-provisioning strategies were found (see Figure 1). Analysis also revealed an indirect effect of anxious attachment on benefit-provisioning ($b = -.05, \text{BootSE} = .02, 95\% \text{ BootCI} [-.091, -.018]$) through relationship satisfaction, confirming our prediction that relationship satisfaction functions as a mediator. An indirect effect of avoidant attachment on

benefit-provisioning ($b = -.04, \text{BootSE} = .02, 95\% \text{ BootCI} [-.076, -.011]$) through relationship satisfaction was also found. The overall effect size of this model was medium ($f^2 = .21$; Cohen, 1988). Of the covariates, only age ($b = -.09, 95\% \text{ CI} [-.16, -.02]$) and relationship length ($b = .13, 95\% \text{ CI} [.07, .18]$) were associated with benefit provisioning strategies. However, the model with and without the covariates produced almost identical results.

Cost-Inflicting Strategies

The model also explained approximately 18% of variance in cost-inflicting strategies ($R^2 = .18, F(8, 400) = 8.90, p < .001$). Positive direct effects of anxious attachment on cost-inflicting strategies were found (see Figure 1). Analysis also revealed an indirect effect of anxious attachment on cost-inflicting strategies ($b = .06, \text{BootSE} = .02, 95\% \text{ BootCI} [.023, .094]$) through relationship satisfaction, confirming our predictions. An indirect effect of avoidant attachment on cost-inflicting strategies ($b = .04, \text{BootSE} = .02, 95\% \text{ BootCI} [.014, .079]$) through relationship satisfaction was also found. The overall effect size of this model was medium ($f^2 = .21$; Cohen, 1988). Of the covariates, only age ($b = -.11, 95\% \text{ CI} [-.20, -.03]$), sex ($b = -.16, 95\% \text{ CI} [-.28, -.03]$) and relationship length ($b = .09, 95\% \text{ CI} [.03, .15]$) were associated with benefit provisioning strategies. However, the model with and without the covariates produced almost identical results.

Discussion

This study explored a potential indirect effect of attachment styles on mate-retention strategies through relationship satisfaction. In line with previous literature (Barbaro et al., 2016, 2017), this study demonstrated that anxiously attached individuals

Table 1

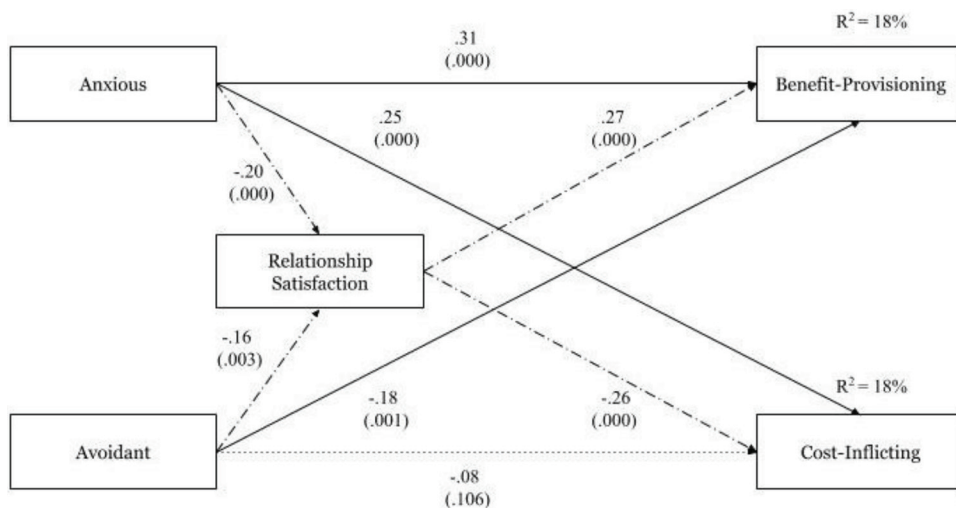
Correlations Between Mate-Retention Strategies, Relationship Satisfaction, and Attachment Styles

Variables	1	2	3	4	5	<i>M(SD)</i>
Benefit-provisioning		.42**	.24**	0	-.11*	2.68(.48)
Cost-inflicting	.40**		-.27**	-.03	.07	1.60(.83)
Relationship satisfaction	.24**	-.31**		.11*	-.25**	4.80(.90)
Secure	.02	-.02	.10*		-.45**	2.96(.83)
Avoidant	-.11*	.10*	-.26**	-.48**		2.66(.81)
Anxious	.15**	.28**	-.27**	-.27**	.47**	2.76(.94)

Note. Partial correlations control for age, sex, relationship status, and relationship length. Zero-order correlations are displayed above the diagonal.

* $p < .05$. ** $p < .001$.

Figure 1
Mediation Model



Note. Dashed lines represent significant indirect effects of anxious attachment on benefit-provisioning and cost-inflicting mate retention, and of avoidant attachment on benefit-provisioning and cost-inflicting mate retention through relationship satisfaction. The dotted line represents nonsignificant direct effects. Model controls for age, sex, nationality, relationship length, and relationship status.

tend to engage more often in both cost-inflicting and benefit-provisioning strategies. As anxious individuals place greater value on close relationships, but are also afraid of rejection (Ainsworth et al., 1978), they tend, as a consequence, to engage in a series of behaviors that may also be dysfunctional for their relationship (Feeney, 2008). This also reflects on their mate retention behaviors as, probably motivated by their fear of rejection, they end up investing in different types of mate retention strategies to retain their partners.

Avoidant individuals reported lower frequency of benefit-provisioning strategies (Barbaro et al., 2016, 2018) consistent with a tendency to value independence and avoid intimacy as they engage less in strategies that show their feelings to their partners. We did not confirm previous findings that avoidant individuals are less likely to engage in cost-inflicting strategies. Although there was a simple negative correlation between avoidant attachment and cost-inflicting strategies, in the mediation model, this association was nonsignificant when controlling for anxious attachment. The association between avoidant attachment and cost-inflicting strategies may be due to its shared variance with anxious attachment. Regarding secure attachment, there was a small positive correlation between this

style of attachment and relationship satisfaction, supporting previous research (Hadden et al., 2014). However, we did not find any associations between secure attachment and mate retention strategies, which also corroborates previous studies (Barbaro et al., 2016, 2019).

Confirming our predictions, our study also found that relationship satisfaction mediates the association between attachment styles and mate retention strategies and so the influence of attachment styles on mate-retention is partially indirect through reduced relationship satisfaction. Specifically, both anxious and avoidant attachment styles are associated with lower relationship satisfaction that in turn is associated with lower frequency of benefit-provisioning strategies and higher frequency of cost-inflicting strategies. In other words, relationship satisfaction serves as an underlying mechanism of the attachment style-mate-retention strategy link. Indeed, this supports previous studies showing that insecurely attached individuals tend to perceive more conflict in the relationship, have lower trust in their partners, and perceive lower support from their partners, which, which is associated with lower relationship satisfaction (Candel & Turliuc, 2019). As a monitor of relationship quality, high relationship satisfaction is expected to motivate

individuals to preserve and nurture their relationships, whereas low relationship satisfaction is expected to motivate individuals to terminate the relationship (Conroy-Beam et al., 2016). However, partly contradicting our predictions, we found that low relationship satisfaction is associated with higher frequency of cost-inflicting strategies, and lower frequency of benefit-provisioning strategies. Thus, it seems that although individuals who are insecurely attached tend to perceive their relationship as low in quality, they still attempt to retain their partners. However, they attempt to retain their partners by using strategies that involve emotional manipulation and jealousy induction (i.e., cost-inflicting strategies), while reducing the frequency of strategies such as display of love and care (i.e., benefit-provisioning strategies). This also implies that individuals who are happier with their relationship will invest in it by engaging in benefit-provisioning strategies and relying less on cost-inflicting strategies (Conroy-Beam et al., 2015). This may be because cost-inflicting strategies may decrease the quality of a relationship (Altgelt & Meltzer, 2021) and may also lead the partner to reciprocate with equally negative strategies. These findings suggest that reducing attachment anxiety and avoidance could increase high relationship satisfaction and therefore, prevent the display of cost-inflicting strategies.

One limitation of this study is that the gender-imbalanced sample did not allow for comparisons across sexes of the mediational patterns found in this study. Future research could investigate how the mediational patterns found vary across sexes because men and women use mate-retention strategies differently, such that men tend to engage more often in strategies such as resource display than women do, whereas women tend to engage more often in strategies such as appearance enhancement in comparison to men (Albert & Arnocky, 2016). A second limitation of this study is that we relied on the report of one of the partners only. Because the attachment styles of the partner may also play a role on an individual's relationship satisfaction and mate retention strategies, this is another area for future studies that could consider reports from both partners. A third limitation is the nonprobability and convenience nature (i.e., nonrandom Internet recruitment so participants are self-selected) of the sample, which can limit the generalizability of our findings. Another limitation is that this study relied on cross-sectional data only. Thus, we cannot imply causation. It may

be the case, for example, that the association between relationship satisfaction and mate-retention strategies is bidirectional. Longitudinal studies are necessary to clarify the links between the variables explored in this study. The current study only explored mate-retention strategies among heterosexual individuals. Given that sexual orientation influences the performance of mate-retention strategies (Brewer & Hamilton, 2014), future studies should address homosexual relationship dynamics.

In conclusion, the current study extends previous findings on the association between attachment styles, relationship satisfaction, and mate-retention strategies. Our findings suggest that the association between attachment styles and mate-retention strategies is not direct but mediated by relationship satisfaction.

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